

# Local Market Update – August 2013

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



## Hudson

**+ 49.0%**

**+ 64.7%**

**+ 5.2%**

Change in  
New Listings

Change in  
Closed Sales

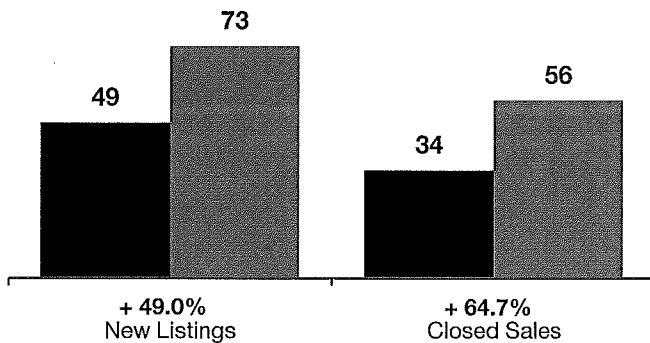
Change in  
Median Sales Price

	August			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	49	73	+ 49.0%	378	554	+ 46.6%
Closed Sales	34	56	+ 64.7%	205	366	+ 78.5%
Median Sales Price*	\$216,200	\$227,450	+ 5.2%	\$196,275	\$219,750	+ 12.0%
Average Sales Price*	\$249,024	\$242,444	-2.6%	\$221,328	\$242,446	+ 9.5%
Price Per Square Foot*	\$99	\$116	+ 16.8%	\$98	\$111	+ 12.8%
Percent of Original List Price Received*	92.8%	97.1%	+ 4.6%	93.2%	96.4%	+ 3.4%
Days on Market Until Sale	188	82	-56.4%	179	118	-34.1%
Inventory of Homes for Sale	204	223	+ 9.3%	--	--	--
Months Supply of Inventory	8.2	5.5	-32.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

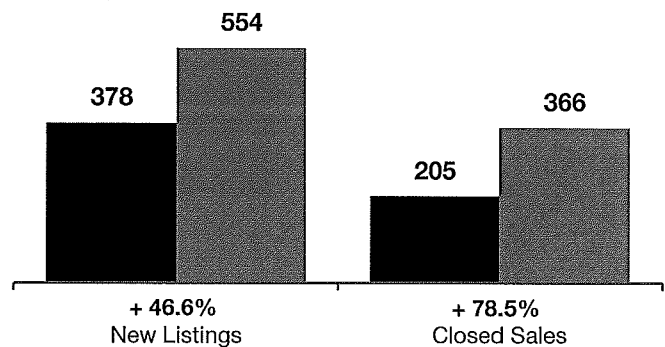
### August

■ 2012 ■ 2013



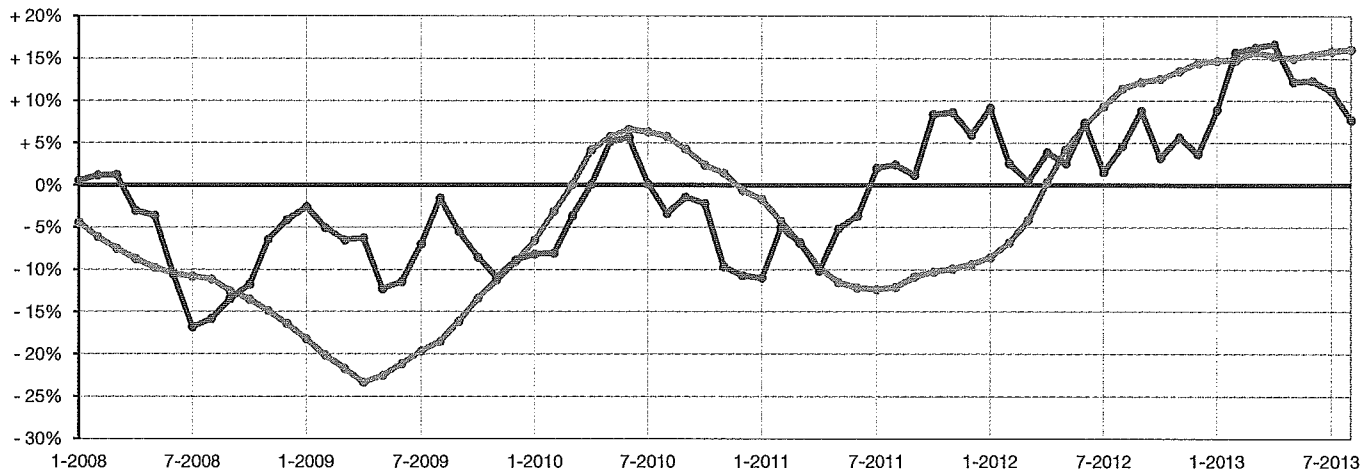
### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

Twin Cities Region —  
Hudson —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from NorthstarMLS. | Powered by 10K Research and Marketing.