

Local Market Update for November 2013

A research tool from the Western Wisconsin REALTORS® Association provided by the Saint Paul Area Association of REALTORS®



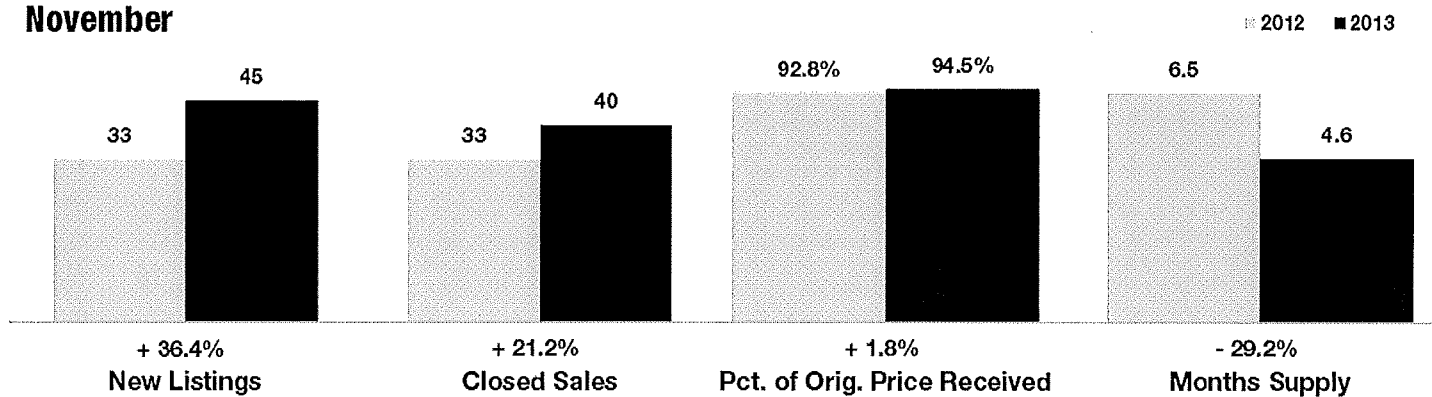
Hudson, WI

School District 2611

Key Metrics	November			Year to Date			Last 12 Months
	2012	2013	Percent Change	Thru 11-2012	Thru 11-2013	Percent Change	Thru 11-2013
New Listings	33	45	+ 36.4%	642	722	+ 12.5%	743
Pending Sales	27	42	+ 55.6%	404	520	+ 28.7%	553
Closed Sales	33	40	+ 21.2%	395	521	+ 31.9%	556
Cumulative Days on Market Until Sale	130	120	- 7.7%	169	121	- 28.4%	126
Median Sales Price*	\$203,950	\$192,000	- 5.9%	\$204,900	\$224,450	+ 9.5%	\$223,500
Average Sales Price*	\$215,577	\$246,405	+ 14.3%	\$222,883	\$246,450	+ 10.6%	\$245,174
Percent of Original List Price Received ¹	92.8%	94.5%	+ 1.8%	93.4%	95.8%	+ 2.6%	95.6%
Inventory of Homes for Sale	230	214	- 7.0%	--	--	--	--
Months Supply of Inventory	6.5	4.6	- 29.2%	--	--	--	--

¹ Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

